

EDITORIAL INDEX

DISTRIBUTION INDEX

1985

Remember that article on just-in-time you read months ago? We've created this handy index just for those times when you want to reference a DISTRIBUTION article.

By Cathy Coffman, Special Projects Editor

AIR FREIGHT

MONTH PAGE

Now That the CAB's Gone—Who's Really in Charge?	Feb.	86
The CF Air/Eastern Connection	Mar.	36
Are Shippers' Needs Really Time-Sensitive?	Apr.	63
Time to Sort Out Your Air Freight Options	May	11
A Rising Son of the East Competes on Western Terms (Nippon Cargo)	June	78
Hands Across the Sea—Hopefully	Sept.	68
Trying to Get an Added Lift	Nov.	68

BULK

MONTH PAGE

Blazing a Safe, Clean Trail Across Texas (herbicide shipping)	Jan.	22
A Menu for Minimizing Bulk Liquid Losses	Feb.	75
A Long Struggle to Stay Afloat (barge service)	Mar.	19
Now We Can All Be In This Together (convertible bulk containers)	Apr.	90
A Bulk Movement to Intermodalism	June	82
26,000 Gallons of Neapolitan Bulk	Aug.	110
Going the Way of the Brontosaurus?	Sept.	94
Is the 'De' coming out of Deregulation?	Nov.	74

CARRIER FINANCES

MONTH PAGE

Bankruptcies—A High-Stakes Game	Jan.	80
<i>DISTRIBUTION</i> 's Carrier Portfolio (first quarter)	May	34
"Special Report:" Of Bills, Bankruptcies and Balance Dues	June	28
Some Big Numbers Get Belittled (motor carrier financial profile)	June	51
Once a Frog, Always a Frog? (rail financial profile)	Aug.	80
<i>DISTRIBUTION</i> 's Carrier Portfolio (second quarter)	Aug.	88
The Hit (And Miss) Parade (ICC top 100 motor carriers)	Sept.	59
Winging It (air financial profile)	Nov.	52
<i>DISTRIBUTION</i> 's Carrier Portfolio (Third Quarter)	Dec.	42

CLAIMS/LIABILITY

MONTH PAGE

Fourteen Points are Nailed to Railroads' Door	Feb.	73
The Case of the Cork Pagoda (Customs damage)	Apr.	82
The Great Claims Debate (SNFCC roundtable discussion)	May	39
The Great Claims Debate, Part II (SNFCC roundtable discussion)	June	38
Exemptions are Now the Rule (rail liability rules)	June	60
In the Future, Will Claims Be a Thing of the Past?	June	92
Freedom of Fear—Of Confusing Claims Rules	Sept.	73
Visby/Hamburg: Still A Split Decision	Oct.	70

COMPUTERS

MONTH PAGE

Priming the Computer Pump (warehouse systems)	Jan.	76
It Doesn't Always Compute.....	Feb.	4
Software Masterpieces for Distribution (systems directory)	Feb.	11
Sampling Systems Tells You More Than Who's Who	Feb.	83
Mixed Emotions about Micros (warehouses operating without computers)	April	43
Learning to Speak the Programmer's Language	Apr.	86
Putting Computers in Their Proper Place	June	88
Casebook: Computers (NASA, General Cable, Jensen, U.S. Playing Cards, Gelco)	Aug.	24
A General Marches to EDI's Beat (General Foods installs WINS)	Aug.	112
Liberate! Go Paperless!	Sept.	66
Now Is The Time To Aid Your Warehouse	Nov.	82
FMI Thinks DPP is A-OK	Dec.	73

ECONOMICS

MONTH PAGE

First Quarter Forecast	Jan.	24
Yardsticks for Managing the New Year	Jan.	63
Second Quarter Forecast	Mar.	56
Third Quarter Forecast	June	46
Fourth Quarter Forecast	Sept.	24
How Great Are the 48? (State Taxes)	Sept.	50

EQUIPMENT

MONTH PAGE

Time to Get Something Going on the Side?	Oct.	124
The Good, the Proven, and the Refined	Nov.	40

EXPRESS SERVICE

MONTH PAGE

Graphic Service Makes for Sunny Mornings	Jan.	21
Kiss An Old Headache Goodbye	Mar.	4

FREIGHT PAYMENTS

MONTH PAGE

Phantom Rates—Another Freight Bill Goblin	May	111
"Special Report:" Of Bills, Bankruptcies and Balance Dues	Jun.	28
Terms of Estrangement (deregulation and the effects on shippers)	Aug.	40
Don't Forget the Ham-And-Cheese	Sept.	4
Taking the Bill By the Horns	Sept.	28
'Buckeye' Case Could Be A 'Ghost Rate' Buster	Sept.	64

HAZARDOUS MATERIALS

MONTH PAGE

Getting in Training	Jan.	56
The Call That Will Test Your Commitment	Mar.	82
Document the Danger	May	23
Why, and How, You Oughta Audit	May	109
Basic Training With Bill of Lading	Aug.	113
What's in a (Proper Shipping) Name?	Dec.	75

INBOUND

MONTH PAGE

Casebook: A Place to 'Park' That's Cheap, Fast and Safe! (General Motors' Oldsmobile Division)	Jan.	16
Casebook: Getting the Core for These Apples Used to be the Pits (Apple Computers)	Jan.	20
This Windfall Was a Matter of Control	Feb.	77
Nine Items or Less—No Waiting	Apr.	68
Why Make It an Internal Struggle?	June	92
Getting Accustomed to Customs Problems	Sept.	80
Just-In-Time: Best Taken Straight	Nov.	92

INSURANCE

MONTH PAGE

Carrier Insurance Coverage is Less Than Ensured.....
Insurance: The High Price of Compliance.....
Insure Yourself Against Insurance Traps.....

Mar. 80
Oct. 104
Nov. 78

INTERMODALISM

MONTH PAGE

Seaboard's Plan to Line Up Agents Just Fades Away.....
Ocean Carriers Find a New Way to Stack Up.....
'Inland Ports': Name Game, or Shipper Shortcut?.....
Business Is Stacking Up Well—For Now.....
New Inbound Routings: East By Northwest?.....

Feb. 63
June 104
Sept. 84
Oct. 114
Nov. 88

INTERNATIONAL

MONTH PAGE

Shippers Can Truck to Foreign Markets.....
Don't Forget What Gets You There.....
More Strategies for International Distribution (Philips, Rank Xerox, Digital).....
Deregulation Down Under (Report from Australia).....
Hands Across the Sea—Hopefully.....
Accustomed to Customs Problems.....
Canada Wants to Cut In.....
Tierra De Promesa, Tierra De Miero'.....
Strategies for International Distribution (Tijuca, Jacuzzi, Union Carbide).....
The Grand Scheme of Things.....
Formulas For Success.....
Hello, Europe? I Sent It By Truck.....
We're Playing Europe, And You're Up.....
Europe By the Container (Federated Department Stores).....
No Fear of the Free Market.....
Up North, They're Seeing the Light.....

Feb. 90
Mar. 64
May 64
Aug. 104
Sept. 68
Sept. 80
Oct. 11
Oct. 11
Oct. 40
Oct. 84
Oct. 96
Oct. 101
Nov. 102
Dec. 20
Dec. 44
Dec. 62

LAW

MONTH PAGE

After-the-Fact Exemptions Nullify Tariff Rates.....
Published Tariffs Versus Quoted Rates.....
Two New Routes Toward Antitrust.....
A Once-Tough ICC Prohibition Melts Away.....
Court Decisions May Lead Shippers Out of Limbo.....
Rates, Rates, Who's Got the Rates?.....
Misrating: Your Mistake, Your Misfortune.....
Paying Close Heed to the Bill of Lading.....

Jan. 62
Mar. 66
Apr. 79
May 84
June 110
Aug. 106
Oct. 120
Nov. 91

MANAGEMENT

MONTH PAGE

Is It All Greek to You? (Institutions that offer study in transportation/distribution).....
Ford's Dick Haupt Always Has a Better Idea.....
Managing Modules Was No Small Matter.....
Transportation and Inventory Management: Bridging the Gap.....
Casebook: Inventory Management (Revco, K-2, Bearing, Ace Hardware).....
Supporting Your Customers ("Theory C").....
A Difference of Opinion (women in distribution).....
The 'Acid Rain' of Management.....
Can Do! (Don Kuster, Continental Can, Man of the Year).....
The Domino Principles (Domino's Pizza Distribution).....
Where Do You Fit In? (career paths and salaries).....
Drug Wars.....

Jan. 29
Jan. 11
Apr. 80
June 10
June 20
June 106
Aug. 90
Sept. 96
Nov. 10
Nov. 22
Nov. 32
Dec. 29

MARITIME

MONTH PAGE

Shippers Fight to Keep the Open Seas Open.....
A New Contender on the Waterfront.....
Riding the Swells of the Sea of Capacity.....
Pacific Carriers Come Out Fighting.....
Slot Chartering: For Better, or for Worse?.....
It's Another 'Superconference'!.....

Jan. 44
Feb. 68
Mar. 11
Apr. 47
June 96
Sept. 76

U.S. Ports: Still Dredging for Solutions.....
The Fever Mounts to Farm Out Maritime Favors

Nov. 96
Dec. 66

PRIVATE CARRIAGE

	MONTH	PAGE
Deregulation Hasn't Eliminated the Paperwork	Feb.	70
Are You Covered by the Feds?	Apr.	58
Why Private Trucking Doesn't Always Work	June	108
Private Trucking: Time to Back Out?	Aug.	10
A Worm's Eye View of Trucking Legislation	Sept.	98
Time To Stand Up and Be Counted	Nov.	64

RAIL

	MONTH	PAGE
Staggers Returns to Center Stage	Jan.	50
Which Are the Real Waves of the Future? (boxcars)	Jan.	73
Conflicts Over Contracts: A Modern-Day Fable	Feb.	38
Shippers Save a Short Line	Mar.	30
Perishable Shipments Blossom	Mar.	98
Time to Tear Up Staggers?	Apr.	10
Conrail Sale Portends Kansas City Connection	May	101
Amtrak Express is Back on Track	Aug.	100
In Search of... New Rail Ideas	Dec.	72

SHIPPER/CARRIER

	MONTH	PAGE
What Brokers Can and Can't Do For You	Feb.	50
How Should Carriers Be Selected?	Mar.	73
An Old Invention is Performing Some New Tricks	May	105
More for Lessors?	Aug.	80
Career Crossroads For Some Shippers	Aug.	99
The Best Are Back! (Carrier Marketing Awards)	Sept.	10
Hear Today, Buy Tomorrow?	Oct.	108
The Freight That Comes In From The Cold	Dec.	70

SMALL SHIPMENTS

	MONTH	PAGE
Will California Leave LTL Shippers Out in the Cold?	Jan.	60
Rates? Just Between Us	Mar.	85
Everybody Out of the Pool (consolidation)	May	50
UPS's Feet Are Still Firmly on the Ground	May	98
Regional Courier Grabs Global Link	Aug.	96
Reining in Runaway LTL Costs (NASSTRAC Awards)	Sept.	36
Another Carrier Turned Cure-All?	Oct.	116

TRUCKING

	MONTH	PAGE
A California Model All Shippers Find Ugly	Jan.	65
Think Tank's Thoughts Could Tax Trucks More (Heritage Foundation)	Mar.	93
Watershed Year for the Teamsters	Apr.	52
Van Lines Go For More Goods	May	107
Even J.R. Never Had It So Good (Texas intrastate regulation)	Aug.	108

WAREHOUSING

	MONTH	PAGE
National vs. Regional Warehousing—State Your Case	Feb.	55
High-Tech, High-Gear Distribution	Mar.	61
Timely Questions	May	110
Accounting for Warehousing: Business on a Budget	June	68
Reshaping Warehouse Strategies	Dec.	10

WASHINGTON

	MONTH	PAGE
What's Next for Congress: An Inside Report	Feb.	33
NIT League Before the Looking Glass	Aug.	114
Out of Commission	Dec.	36

